

Think learning. Think connected.

Become a TEC Canada Chair

Make your mark on the future of business



## Become a TEC Canada Chair

You have an exceptional track record of proven leadership spanning a varied career. Over the years, you've inspired, challenged, profited and learned – a lot. You're successful, both as a leader and an influencer. Now it's time for a new challenge.

Inspire, lead and shape the future. Become a TEC Canada Chair and encourage great leadership in other business professionals.

For almost 30 years, TEC Chairs have been helping good senior leaders become great CEOs. Exceptionally qualified and carefully vetted, TEC Chairs complete a rigorous training program and receive ongoing support as they prepare for and lead monthly group meetings for about 16 business leaders, and offer one-on-one mentoring support.

Our model is unique: small group learning, best business thought and a global perspective.

*I became a TEC Chair because the work looked really interesting. I have stayed a TEC Chair because it is the most meaningful work I have ever been involved with.*

**Peter Buchanan,**  
Chair since 1987

*TEC Chairs access the best in business thought and a global network of over 14,500 members, generating almost \$300 billion in annual revenue.*

## Find a New Purpose

*Want to make a big impact?*

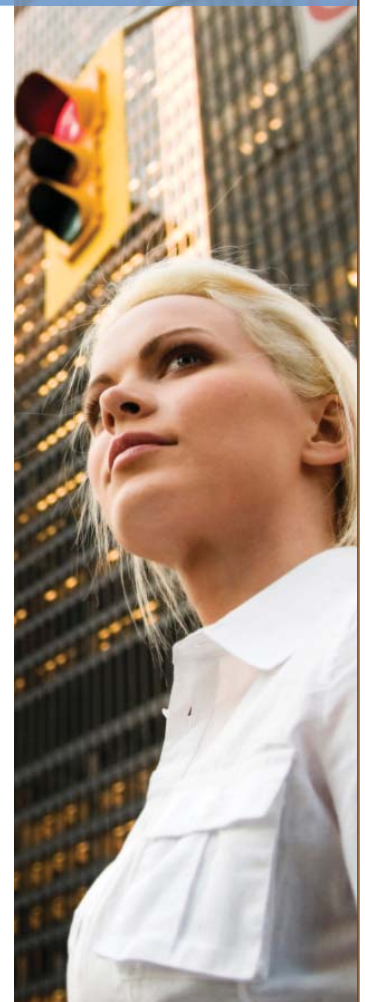
Becoming a TEC Chair is about doing meaningful work and helping members to achieve – and exceed – their goals.

*Share your expertise and wisdom.  
Inspire others to achieve their potential.*

Your hard-won experience should be shared. Developing leaders can learn from your successes — and failures. Your life lessons are an invaluable resource for those aspiring trailblazers who exemplify courageous, collaborative decision-making, and who value business and technological innovation.

*Strengthen our community. Leave a legacy.*

By affecting the lives of a few, you change the lives of many. Mentoring and challenging members to create sustainable, successful enterprises has a far-reaching impact, increasing regional prosperity and enhancing communities. Canadian entrepreneurs and their organizations can make significant contributions regionally, nationally and internationally.



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## Enjoy a Versatile Role

As a TEC Chair, you have many opportunities to develop new relationships and enhance your skills:

### *Trusted Advisor*

Make a lasting difference by helping members build sustainable enterprises, take their leadership to new levels and attain a healthier work/life balance.

### *Business Coach and Mentor*

Help good leaders become great by encouraging members to fearlessly pursue their goals and dreams beyond expectations.

### *Change Agent*

Challenge members to grow by holding them accountable for their professional and business success and personal development.

### *TEC Ambassador*

Be a role model by exemplifying trust, altruism, courage and life-long learning in all you do.

*My goal is to build and lead diverse and dynamic groups of leaders that are committed to making the TEC experience work for themselves and their organizations, much as it has for me in my life. With my TEC members, as with each of my other professional relationships, I strive to combine the perspective of a director, the experience of a CEO and the passion of a business owner.*

**Bruce Harbinson,**  
*Chair since 2003*  
*(Member since 1997)*



*(My Chair) is truly first of all a friend, and secondly, a resource of information that I could never tap into myself personally. And that has to do with business, personal issues, my kids and my family.*

**Dean Noble, Member since 2004**  
*(Chair Bob Sinclair)*

## Match the Profile

It takes a unique person to guide and mentor executive leaders. Over the years, we've honed and refined our profile of the successful Chair.

### *Professional Abilities*

- President, chairman of the board, chief executive officer, chief operations officer, managing partner, principal, founder or owner, or senior executive with significant P&L responsibility
- Strong financial acumen
- Impeccable integrity and work ethic
- Strong leadership skills, self-confident with an entrepreneurial spirit
- Well-established business network within the community
- Proven record of service

### *Personal Abilities*

- High self-awareness and emotional intelligence
- Excellent listening skills
- Open communication style with an ability to generate discussion, challenge thinking and clarify insights
- Confident and able to build connections with people and lead groups of high achievers
- Courage to ask tough questions and hold senior executives accountable for their commitments
- Good understanding of group dynamics and strong facilitator

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## Become a Leader of Leaders

As a TEC Chair, you have the opportunity to influence and inspire future business leaders to new levels of achievement. Not only will you make a positive impact on the business world, but you will motivate meaningful change in the region, country and around the world. As you mentor executives to become better leaders, you increase your profile and enhance your professional reputation.

*Joining TEC was great. It is an unbiased, trusted environment. I've grown close to the Chair of our group as well as our other members. Now I am in a framework that creates balance and as a result of that, my life has been enriched and I am a more effective leader.*

Fabio Banducci, Member since 2006  
(Chair Joff Grohne)



## Interested? Let's Talk.

This is your chance to find new purpose, meet new challenges and reap tremendous rewards.

To learn more about TEC Canada, visit our website at:  
**[www.tec-canada.com](http://www.tec-canada.com)**

To discuss the role of a TEC Chair contact Catherine Osler,  
President of TEC Canada at:  
**[catherine\\_osler@tec-canada.com](mailto:catherine_osler@tec-canada.com)**

*TEC Canada is committed to creating twenty-first century leaders who champion innovation, collaboration and empowerment. Our vision is to accelerate the growth and global development of Canadian business. TEC Canada is part of Vistage International.*